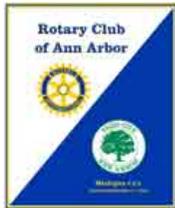


Harpoon for the Meeting of April 2, 2008

Note to email subscribers: If this newsletter does not display properly or should you wish to print a copy, the .pdf (Adobe Acrobat) version is posted on the Club website at <http://annarborrotary.org/harpoon.shtml>. Past copies are also available there.



Rotary Club of Ann Arbor for 2007-2008

Alphonse R. Burdi, President
James W. Cook, VP and President Elect
J. Downs Herold, Secretary
John G. Ackenhusen, Club Treasurer
David J. Keosaian, Endowment Treasurer
Ingrid B. Sheldon, Past President
David B. Williams, Sergeant at Arms

Louis M. Callaway, Jr., Director [2008]
Wayne N. Colquitt, Director [2009]
Barbara J. Debrodt, Director [2008]
Maurita P. Holland, Director [2009]
Josie B. Parker, Director [2009]
Peter S. Wright, Director [2008]
John T. White III, Club Administrator
Donald J. Faber, Harpoon Editor

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Meetings: Wednesday at noon
U-M Union, 530 S. State St.

The Rotary Club of Ann Arbor sponsors the [U-M Rotaract Club](#) and the Interact Clubs at [Huron](#) and [Pioneer](#) High Schools

"Harpoon" is the weekly newsletter of the Rotary Club of Ann Arbor. Contact the club to subscribe by email. Copies of recent editions are available as .pdf files at <http://annarborrotary.org/harpoon.shtml>

April is "Magazine Month" on the Rotary calendar.

The Program for Wednesday, April 2, 2008

Speaker: Enrico Bertocchi & Jun Usaka, Ambassadorial Scholars
Topic: Ambassadorial Scholarly Adventures in Ann Arbor

These Ambassadorial Scholars from Japan and Italy have almost finished their year of study and other "ambassadorial" activities at U-M. They will share some of their personal background and observations and impressions from their time in Ann Arbor, comparing what they have seen and experienced here with things back home. Their "Host Counselors" will introduce them and offer insight on what that role entails.

Hosts/introducers: Jim Reece & Marsha Chamberlin

Song Leader: Shelley MacMillan **Accompanist:** Tom Strode

Looking Ahead

April 9 (Wednesday at noon) – Our speaker will be Kevin Borseth, U-M Women's Basketball Coach.

April 12 (Saturday) – District 6380 Assembly at Walsh College in Troy. This event is required for club presidents and presidents-elects and is open to other club officers and interested Rotarians. Details and registration information are on the district website at <http://www.rotary6380.org/>. President Al has talked about car pooling so please contact him if you are planning to attend.

April 16 (Wednesday at noon) – The Group Study Exchange Team from Turkey will be here.

April 18 (Friday evening) - Rotaract Senior Dinner. Come support the Rotaractors and celebrate our graduating seniors at Melange at 7:00 p.m. Make your reservations at:

<http://uofmrotaract.wordpress.com/2008/03/26/rotaract-spring-banquet-senior-send-off-dinner/>.

April 23 (Wednesday at noon) – Marvin Pettway of U-M will present, "Tree Campus within a Tree City"

April 25-27 (Friday through Sunday) – Rotary World Peace Summit in Windsor, Ontario. For details and registration information, go to <http://www.rotarypeacesummit.org/>.

April 26 (Saturday morning) – Tree planting. Details shortly.

April 27 (Sunday at 4:00) – U-M Senior Student Showcase at Mendelssohn Theater. The Social Committee has reserved space for club members and their guests. Tickets are \$17 each. Susan Smith Gray will be hosting light refreshments afterwards. Contact Shelley MacMillan at shelleymacmillan@mac.com to make your reservations.
April 30 (Wednesday at noon) – President-elect Jim Cook will lead us in a discussion of our Strategic Plan

Program details for the April luncheon meetings are on-line at: <http://annarborrotary.org/april.shtml>.

News from the Meeting of March 26, 2008

We paused in a moment of silence for Carl Gingles, eulogized by President Al as “a gentleman’s gentleman” and by Sue Beutler, a longtime friend from First Presbyterian Church.

Paul Yhouse announced that the Rotate-Your-Food drive for Food Gatherers would be June 2-14. Be sure to participate in this important community service activity.

For Community Spotlight, Heidi Grix introduced Mel Drumm, CEO of the Hands-On Museum, who thanked Rotarians for helping to celebrate HOM’s 25th birthday.

Karen Kerry’s “Rotary Minute” centered on Rotary Endowment. She was assisted by longtime (37 years) club treasurer Jim Lester, who is welcome among us any time he wants to return.

Rotarians in the news, as brought to us by Gae Miller, included Ken Fischer, Marsha Chamberlin, Russ Collins, Peter Allen, David Felbeck, Cynthia Wilbanks, Susan Lackey, Cheryl Elliott, Michael Cole, Jesse Bernstein and Victor Rosenberg, along with Matt Johnson, recent Junior Rotarian from Pioneer High.

Notes from the Meeting of March 26, 2008



Our speaker Ron Shapiro (center), introduces the topic of negotiation to Joanne Pierson and John Ackenhusen

Ken Fischer introduced Ron Shapiro, sports agent and negotiator, on “Dare to Prepare – How to win (in negotiations) before you begin!” Shapiro, who has represented such baseball greats as Cal Ripken, Jr. and Kirby Puckett, praised the power of methodical preparation in important life and business decisions. He said we need to ask “what do you control?” The answer is we control ourselves and our preparation. “You will out-perform them if you out-prepare them,” Ron said of our negotiating position with others. Good listening is essential to good negotiation and we need to take the “ego” out of negotiations. He urged us to be creative, to understand our alternatives and to think of “ways to grow the pie.” Negotiation is life, “we get opportunities to practice every day.”

President Al’s Thought for the Day comes from former President John F. Kennedy: “Let us never negotiate out of fear...but let us never fear to negotiate.”

The News and Notes were compiled and reported by Don Faber, Harpoon editor. Fred Beutler provided the photographs.

Meeting Statistics: Our reported attendance at today’s luncheon meeting was 157 members (one of our best attended meetings ever). We had two visiting Rotarians (ADG Manish Mehta of Ann Arbor North and Dick Rosenfeld of Jackson) and seven guests. A total of 17 members attended two committee meetings (Strategic Plan and Golf) just before lunch.

Other Notes of Interest

Birthdays: March 31 –Bill Dunifon; **April 2** – Dave Felbeck, Jerry Gray, Jim Kosteva and Ted McLogan;

April 3 – Bettye Elkins; April 5 – Barbara Bryant and Mary Hays.

Make-up Cards and Reports from Roving Rotarians: Phil Alexander (Saline on March 20); John Balbach (Traverse Bay Sunrise on March 19); Neil Bidwell (Key West Sunrise on March 14 and March 21 and Steve Oldstrom (Mt. Pleasant East Cooper Breakfast, SC on March 25). Also, we received a make-up card from the Jackson club for February 20 that has no name on it. Please let John White know who should get credit. In the note with his make-up, Steve reports that the East Cooper club is soon to be visited by a GSE team and that they are also hosting three families from overseas whose children will be receiving medical treatment through the Gift of Life Program. Finally, kudos to John Balbach for earning a make-up only one week after becoming a Rotarian. His dad must have taught him well.



Carl and Sue Gingles with then-President Paul Glendon in 2005

A Tribute to Carl Gingles [by Sue Beutler]: “I feel very honored to share with you a few words about the legacy Carl has left for us. He has given so much to our Rotary Club, the Ann Arbor community and to the larger community internationally.

As I said to Carl in my legacy conversation for Rotary a while back; he is like a large gem with multiple facets showing many interests, activities and talents.

I have shared many things with the Gingles family since the 1950’s mostly centered around the church, and Carl’s dental practice. As my son Mark recently said; “He cared about me and not just my teeth.” When I asked Carl what has been the most meaningful accomplishment in his life, he said his family. He felt blessed to have a wonderful wife, 4 children, 4 grandchildren, and 3 dogs.

When I asked him about Rotary, his face lit up. “Rotary is a star in my sky.” He joined in 1968, and served as President in 1980- 81. He

volunteer as a dentist under the sponsorship of Rotary International and served in the medical clinics he helped set up in Guatemala and Kenya. For this, he received the Paul Harris award.

Carl had a dental practice for 42 years. He spent 14 years as a clinical instructor at the University of Michigan, and two years in the Navy. In his church, he served many times as Deacon and Elder, and recently received the Peace Recognition award with his wife, Sue.

Volunteering was a way of life for him, such as serving on the Advisory Board of the Packard Medical Clinic, the Board of the Ecumenical Center’s International Residence, serving meals at the Delonis Center and participating in prayer groups at our church. He still found time for acting in the Ann Arbor Civic Theater, earning a private flying license, sailing in the Pacific, skiing, hiking, running the Ann Arbor- Dexter 10K, and gardening in his own backyard.

We can thank Carl for being our role model for a life full of love, giving and adventure.

Monthly Report to the District for March: During the month, we took in sixteen new members. With the resignation of Bob Chapman and the passing of Carl Gingles, we will proceed into April with 320 active members and four honoraries. Attendance for the four meetings during March averaged 55%.

Our On-line Directory is Up-to-Date: Webmaster Dan Romanchik reports that the member information on the website has all the latest data. The directory is accessible from the header on the home page. Please take a look at your entry and contact John White if any updates are needed.



District Newsletter for March now Available: This issue leads off with a message from DG Audrey encouraging attendance at the upcoming District Assembly and District Conference.

Inside are notices on the district’s upcoming membership “blitz,” and articles on matching grants, TRF giving, GSE updates, RYLA, water news and an article by our district’s

Ambassadorial Scholar. Items of special interest to our Club are a photo of our new member class, a write-up on our artificial reef project in the Philippines and an invitation to attend the U-

M Rotaract’s Filipino night. The last page of this, and every, issue is a status report on the 53 clubs in the district. It shows our club exceeding its pledge in the Every Rotarian – Every Year campaign. The newsletter is available at:

<http://www.clubrunner.ca/Data/6380/NewsBulletin/1617/NEWSLETTERMARCHDISTRICT63802008.pdf>.

Social Committee News: Mark your calendars now for three upcoming events:

April 27 for the U-M Senior Student Showcase. Details are in the Looking Ahead section above.

Friday, May 16 at the Hands-on Museum for our annual Spring Fling. Plan to bring guests and kids for a strolling buffet and tour. Details coming soon.

Sunday, September 28 for a trip to a Tiger baseball game.

April is “Magazine Month” on the Rotary Calendar: Here are some suggestions from RI: Promote the Rotarian within your club and community. Have a program and quiz regarding the most recent publication of the magazine. Sponsor a subscription to The Rotarian for your local library, hospital, high school or community college.

Links of Interest: Below is a list of links to various websites that will be of interest to Rotarians.

- **Rotary International:** <http://rotary.org/>. The RI home page has links to About Rotary, The Rotary Foundation, Club Locator, Member Access, the RI Annual Convention and the upcoming International Peace Forum in Windsor (on-line at <http://www.rotarypeacesummit.org/>).

- **Zone 28:** <http://www.zones27-28.org/>. The zone level is between RI and the district. We are part of a zone with 15 districts covering the lower peninsula of Michigan, the upper parts of Indiana and Ohio and even a bit of Pennsylvania and New York.



- **District 6380:** <http://rotary6380.org/>. This is the website for our district. District 6380 covers a total of 53 clubs in the counties of Washtenaw, Livingston, Oakland and Macomb in Michigan and Kent in Ontario. The district’s monthly newsletter and other individual articles of district-wide interest are posted here.

- **Rotary Club of Ann Arbor:** <http://annarborrotary.org/>. This is our Club’s own website. It contains a great deal of background material and current information such as our Club brochure, current Annual Report, New Member Nomination Form, Committee Descriptions, synopses of upcoming programs and an archive of current and past Harpoons. Our club also sponsors the following Rotaract and Interact Clubs:

- **U-M Rotaract Club:** <http://uofmrotaract.wordpress.com/>

- **Huron High Interact Club:** <http://www.aaps.k12.mi.us/huron.interact/home>

- **Pioneer High Interact Club:** <http://www.pioneerinteract.blogspot.com/>

“Rotary Shares”